

**Curriculum Vitae: Paul Gregory HARE**  
(Revised to February 2011)

**PERSONAL DETAILS:**

Date of Birth: March 19th, 1946      Nationality: British

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**EDUCATION:**

<i>Secondary Level</i>	1957-63	Malet Lambert High School, Hull
Qualifications:	1961	8 'O' levels
	1963	4 'A' levels - Chemistry, Physics, Mathematics, Further Maths (all grade A)
		1 'S' level - Mathematics (grade 1)
	1980	Higher Russian (grade A)

*University Level*

October 1964-June 1967	St John's College, Cambridge
October 1968-Summer 1971	Nuffield College, Oxford
September-December 1970	University of Economics, Budapest

Degrees:	B.A. June 1967	Mathematics Class 1 (in both parts of the Tripos) (Cambridge)
	B.Phil. June 1969	Economics (Oxford)
	D.Phil. Dec. 1973	Economics (Oxford) Thesis title: <i>Hungarian Planning Models based on Input-Output</i>

**EMPLOYMENT HISTORY:**

May 2010-present	Emeritus Professor, Heriot-Watt University; and independent consultant
January 2010-present	Fellow of CASE, Warsaw
2008-April 2010	Part-time DBA Mentor/Supervisor, Edinburgh Business School (EBS), Heriot-Watt University
2008-9	Part-time Professor of Economics, SML, Heriot-Watt University
2001-2005	Director of Research, School of Management and Languages, Heriot-Watt

	University
1997-1999	Head of School of Management, Heriot-Watt University
1991-97	Director, Centre for Economic Reform and Transformation (CERT), Heriot-Watt University
1990-97	Part-time Senior Researcher at LSE (Centre for Economic Performance).
1985-90	Professor and Head of Economics Department, Heriot-Watt University
1987-89	Director, Technological Change Research Unit, Heriot-Watt University
1985-2007	Professor of Economics, Heriot-Watt University (full time)
1983-1990	Honorary Fellow of the Institute of Soviet and East European Studies, University of Glasgow
1972-85	Lecturer, Senior Lecturer and Reader in Economics, University of Stirling
1971-72	Temporary Lecturer in Economics, Centre for Russian and East European Studies, University of Birmingham
1967-68	Technical Officer, Central Investigation Department, Heavy Organic Chemicals Division of ICI, Billingham, Tees-side.

### **TEACHING:**

This has been very diverse over the years, ranging through all levels of undergraduate study through to various MSc-level courses and some MBA teaching. Although my principal interests are in microeconomics, some of my recent teaching has been in macroeconomics, including courses in finance. I have both contributed to many courses, and acted as module and course co-ordinator on many occasions. This has included developing new modules and substantially updating and revising established ones.

During 2010, my only remaining teaching involved the supervision of undergraduate dissertations in SML, the final stages of supervising one SML PhD student, and the supervision of some DBA research for EBS. This is all now successfully completed, and from January 2011 I have no formal teaching duties, only a supporting role in supervising one more PhD student.

### **PhDs examined or supervised**

The list below excludes some PhDs supervised successfully for Stirling University before 1985, and the examination of several PhDs (at least 15) for a wide range of universities, before 1997. The list also excludes the internal examination of Heriot-Watt PhDs, and of one Heriot-Watt DBA thesis.

#### ***Supervised to successful award of the PhD degree (or other degree as noted)***

Yevgeniya Shevtsova, *Studies of Technical Change*, Heriot-Watt University, 2010

Petter Tømmerberg (DBA), *Risk management models in two Norwegian institutions*, Edinburgh Business School, 2010

Alexander Naumov, *An Analysis of Kazakhstan and Its Energy Sector Using SAM and CGE Modeling*, Heriot-Watt University, 2009

Igor Eremenko, *Ukraine's Accession to the WTO using Computable General Equilibrium Analysis*, Heriot-Watt University, 2008

David Ireland (M.Phil), *Support Technology Prototype for E-learning in a Second Language*, Heriot-Watt University, 2008

Alina Potter, *The reorientation of Romania's foreign trade towards the European Union after 1989*,

Heriot-Watt University 2004

Andrew Clark, *Higher Education Reforms in the Russian Federation: Institutional and Labour Market Responses*, Heriot-Watt University, 2001

Romano Dyerson, *Technical Change Implications for Economic Organisation in the CAD/CAM Sector - A Suggested Transaction Cost Approach*, Heriot-Watt University, 1999

Alan Bevan, *Computable general equilibrium modelling of the Hungarian economy during transition*, Heriot-Watt University, 1998

Jennifer Steedman, *An Economic Analysis of Air Pollution Control in Transition Economies*, Heriot-Watt University, 1998

Jihe Song, *Some Aspects of Enterprise Restructuring in Transitional Economies*, Heriot-Watt University, 1998

### ***Externally Examined***

Evghenia Sleptsova, *Exports from Ukraine to the European Union: Macro-, Micro- and Political Economy Determinants*, CREES, University of Birmingham, 2011

Michelle Gilmartin, *Evaluating the Economy-Wide Impact of Demand and Supply Disturbances in the UK: A Computable General Equilibrium Analysis of Current Regional and National Policy Concerns*, Economics Department, Strathclyde University, 2010

Haibo Zhang, *An Analysis of the Chinese College Admission System*, School of Economics, University of Edinburgh, 2009

Birgit Brauer, *Foreign Direct Investment in Oil Industries in CIS Countries - A Comparison of Policies and Outcomes in Azerbaijan, Kazakhstan and Russia*, CREES, University of Birmingham, 2008

Juha Väättänen, *Russian Enterprise Restructuring - The Effect of Privatisation and Market Liberalisation on the Performance of Large Enterprises*, Lappeenranta University of Technology, Finland, 2008

Arsen Tleppeaev, *Modelling Economic Growth in Resource-Rich Countries, using the Example of Kazakhstan* (in Russian), Al-Farabi National University of Kazakhstan, Almaty, Kazakhstan, 2008

V. G. Fitzsimons, *The Impact of Economic Institutions on Macroeconomic Performance*, Leeds University Business School, 2006

Lina Takla, *Privatisation Enterprise Restructuring in Transitional Economies: An Empirical Examination of the Visegrad Countries: 1990-1993*, London Business School, 2004

Maryla Maliszewska, *Four Essays on International Trade and Location of Production in Transition Countries*, Sussex European Institute, 2004

Alexandru Chirmiciu, *Reforms, Institutions, Competition and Economic Performance in Transition Economies*, University of Cambridge, 2003

Adam Rosevear, *Enterprise Restructuring and Ownership: The Case of Ukraine*, London Business School, 2000

Enese Esther Lieb-Dóczy, *Transition to survival: Enterprise restructuring in twenty East German and Hungarian companies*, University of Warwick, 2000

Philip Eburne, *Privatization, Property Rights and Technical Efficiency in Eastern Europe*, University of Leicester, 2000

Douglas James Sutherland, *Regional Economic Structure and the Process of Economic Transformation in the Russian Federation*, CREES, University of Birmingham, 1997

## **EXTERNAL INTERESTS AND ACTIVITIES:**

1. Fellow of the Royal Society for Arts, Manufactures and Commerce (1993 to 2010)
2. Chairman, Craigmount High School Board (1997-99)
3. Member, Lothian Region Children's Panel (1981-89).
4. Chairman, West Lothian Economic Development Council (1986-1990)
5. President, Scottish Economic Society (1996-99)
6. Review Editor, Scottish Economic Society (1987-91).
7. Editor, Economics of Transition (1992-2000) (Book Review Editor, 2000-2003)
8. Editorial Board, Journal of Common Market Studies (1992-1997)
9. Editorial Board, Journal of Comparative Economics (1994-97)
10. Council Director, Council on Central and Eastern Europe, Conference Board (1997-99)

## **OTHER RELEVANT SKILLS:**

**Knowledge of languages:** Hungarian (reading and speaking), French (reading and speaking), Russian (reading, limited speaking), limited German, some Latin.

**Computing experience:** Fortran and other scientific programming languages; standard spreadsheet, word processing and database applications; statistical/econometric packages, e.g. SPSS, STATA; modelling packages such as MATLAB, SOLVER and GAMS.

## **RESEARCH:**

### ***Current and Recent Activity***

- ❑ During the period 2007-2009 I wrote a book based on my extensive experiences in the transition and former communist economies since 1968. The book is a mix of travel tale, political and economic history, and economics. The title is: ***Vodka and Pickled Cabbage: Eastern European Travels of a Professional Economist***. The book was published in February 2010 (see publications, below).
- ❑ Institutions and development; partner in 5 year Institutions and Pro-Poor Growth (IPPG) research programme led by the University of Manchester, with University of Greenwich and other UK and international partners, funded by DFID (£2.4 million, from Sept 2005, running for five years); see the Programme website, [www.ippg.org.uk](http://www.ippg.org.uk). Within this programme, holder of recent research grant based at Heriot-Watt to study investment selection in developing countries (2008-9). Papers from this project were written up in 2010.
- ❑ Incentive issues in UK Higher Education, to do with the Research Assessment Exercise and its successor, and with incentives for individual academics.
- ❑ 2008-9, work for UNDP Macedonia on policy advice to support Macedonia's bid for EU Accession. This was completed and published in July 2009.
- ❑ 2010-11, EU-funded consultancy project to develop a macroeconomic framework for St Kitts and Nevis, in the Eastern Caribbean. Completed January 2011, including paper for IMF sponsored

conference in Barbados.

Most of my research has been on Eastern Europe and concerns issues connected with the process of transition towards the market, with particular emphasis on microeconomic issues like privatisation, structural change, investment and industrial policy. Much of this research has attracted funding from a wide variety of sources, and almost all has given rise to good publications and reports.

Recently, my research has widened to take in developing countries, drawing on some of the lessons about economic institutions gained from research on the economies in transition.

A third theme in my research is the economics of higher education.

### **Research Funding**

Numerous research grants and consultancy projects, supported by a diverse mix of funding from ESRC, UK government departments, and international institutions (UN, World Bank, IMF, EBRD, OECD, EU, etc.) amounting to well over £1.5 million.

### ***PRINCIPAL RECENT PUBLICATIONS:***

(Excluding numerous Discussion Papers, book reviews and a variety of other notes, memoranda and conference papers not subsequently published. Items published before the year 2000 are also omitted - these include papers in *Economic Journal*, *Oxford Review of Economic Policy*, *Journal of Political Economy*, *Soviet Studies*, and elsewhere)

#### **(a) Books and Contributions to Books**

44. "Shortage and the soft budget constraint", ch.11 in *Planning, Shortage and Transformation*, edited by Eric Maskin and András Simonovits, Cambridge, Mass: MIT Press, 2000
45. Contributions to 4 chapters in: *Romania - Rural Finance in Transition Economies*, edited by Franz Heidhues and Gertrud Schrieder, Frankfurt am Main: Peter Lang, 2000
46. "An institutional framework to support private business development in transition economies", invited lecture at First ASECU Conference, published in *Proceedings: Recent Economic Developments and Problems in the Transition Economies*, Thessaloniki: University of Macedonia, 2001
47. "Why the WTO matters for Russia", chapter 6 (pp61-83) in *Russia and the WTO*, London: Centre for European Reform, 2002
48. "Privatization in Russia", chapter 17 (pp347-374) in David Parker and David Saal (eds), *International Handbook on Privatization*, Cheltenham: Edward Elgar, 2003
49. "Setting the Stage for Stability and Progress in Southeast Europe", chapter1 (pp7-37) in Ingrid Matthäus-Maier and J. D. von Pischke (eds), *EU Accession - Financial Sector Opportunities and Challenges for Southeast Europe*, Berlin: KfW and Springer, 2005
50. "National Economic Planning", contribution (pp.409-414) to David Clark (ed), *The Elgar Companion to Development Studies*, Cheltenham, Glos.: Edward Elgar, 2006
51. *Vodka and Pickled Cabbage: Eastern European Travels of a Professional Economist*, London: Athena Press, 2010

## (b) **Refereed Articles**

55. "Trade policy during the transition", *The World Economy*, vol.24(4), pp.483-511, 2001
56. "Extending the economics of disorganization", *Economics of Transition*, vol.9(1), pp.105-114, 2001 (with Alan Bevan, Saul Estrin, Jon Stern)
57. "Trade Policy Review of Poland, 2000", *The World Economy*, vol.24(9), pp.1179-1204, 2001
58. "Institutional change and economic performance in the transition economies", chapter 3 (pp.77-99) in *Economic Survey of Europe*, 2001(2), Geneva: UN Economic Commission for Europe
59. "The United Kingdom's Research Assessment Exercise: Impact on Institutions, Departments, Individuals", *Higher Education Management and Policy*, vol.15(2), pp.43-62, Paris: OECD, 2003
60. "The Business Sector in Southeast Europe - Stimulating Activity vs. Conforming to EU Norms", *Journal of Southern Europe and the Balkans*, vol.8(1), pp.45-64, 2006
61. "Understanding Social Enterprise: A Case Study of the Childcare Sector in Scotland", *Social Enterprise Journal*, vol.3(1), pp.113-125, 2007 (with Declan Jones and Gemma Blackledge)
62. "Industrial Policy for North Korea", *International Journal of Korean Unification Studies*, vol.16(2), pp.29-54, 2007
63. "Targets, Incentives and Public Accountability in European Universities", *Köz-Gazdaság* (Quarterly of the Faculty of Economics, Corvinus University, Budapest), September, pp.59-75, 2008.

## (c) **Other Publications**

43. "Discussion of chapter 4 by Michael Landesmann - Structural change in the transition economies, 1989-1999", *Economic Survey of Europe*, 2000, No.2/3, pp118-120, Geneva: UNECE
44. "Overview and Main Findings", in *Industrial Restructuring in European Transition Economies: Experience to Date and Prospects*, proceedings of workshop held in Geneva, February 2002, pp.1-33, Geneva: UNECE, 2002.
45. *The Great Transformation: Russia's return to the World economy*, Report for Media Strategy, London; CERT, Heriot-Watt University, 2004
46. *Developing the Private Sector in Kuwait*, Report for the Government of Kuwait, 2006 (with Saul Estrin)
47. Contribution to *Blue Ribbon Report on Macedonia*, Skopje: UNDP, 2006
48. Contribution to study of steps towards *EU accession for Macedonia*, Skopje: UNDP, 2009
49. "Investment Behaviour in a Difficult Institutional Environment", Paper written for the **IPPG research programme**, the output from a study of investment selection in Ghana carried out during 2009. An early version of the paper was presented at a policy workshop in Accra, Ghana in November 2009. The present version was completed in April 2010; available on my website, or on the IPPG website (with Felicia Fofie).
50. "A Macroeconomic Framework for St Kitts and Nevis", paper written under EU technical assistance Contract N° 2010/ 247214, Basseterre, December 2010 (with Richard Stoneman).
51. "Growth and Indebtedness in the Eastern Caribbean: Recovering from the Global Crisis", paper written for the conference, 'Options for the Caribbean after the Global Financial Crisis', jointly sponsored by the University of the West Indies, the Central Bank of Barbados, and the IMF. The conference was held at the Hilton Hotel, Bridgetown, Barbados, on January 27th and 28th 2011 (with Richard Stoneman).

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